

Renegotiating Business Contracts with the Re-Align Framework

Serving a Notice of Negotiation: What to Expect



I want to

renegotiate my contract... What should I do?

Before 15 January 2021: Find out if you are eligible

Visit <u>www.go.gov.sg/re-align-eligibility</u> to view the eligibility criteria and find out what supporting documents (e.g. financial statements) are required, so that you may start preparing

15 January to 26 February 2021: Serve Notice of Negotiation

If you are eligible and wish to renegotiate your contract, serve a Notice of Negotiation by 26 February 2021

- On the other party/parties to the contract and any other interested parties (e.g. guarantor, surety or assignee)
- Use designated forms, via MinLaw's online system
- Attach supporting documents

4-week Negotiation Period: Renegotiate the contract

Once the Notice of Negotiation has been served:

- You and the Other Party have <u>four weeks</u> to renegotiate the contract
- The Other Party is prohibited from taking legal and enforcement actions (e.g. court proceedings) against you if you fail to perform any contractual obligation that is due to be performed
- Parties are encouraged to take this opportunity to discuss, understand each other's positions and try to reach a mutually acceptable agreement. For example, parties may agree to cancel deliveries of goods previously ordered, or a temporary reduction of rent. Parties may also decide that it is best for parties to part ways, and negotiate to terminate a contract on terms you both agree with

If renegotiation is unsuccessful

2-week Objection Period: Other Party may object

After the 4-week Negotiation Period ends, the Other Party may lodge a Notice of Objection and/or Notice for Compensation (if the Other Party is a small landlord seeking hardship relief) for an independent Assessor to determine*:

- Your eligibility for the framework and the date of contract termination
- Adjustment of rights and obligations to reach a just and fair outcome, including whether any compensation should be paid for early termination

If no Notice of Objection is lodged, the contract will be deemed terminated two days after the 2-week Objection Period ends

- You will still be liable for outstanding debts and obligations as at the date of termination
- You will not have to pay early termination penalties and future obligations after the date of termination

2-week Notice for Adjustment period: Request for adjustment of rights and obligations, if necessary

• After the 2-week Objection Period ends and if you cannot agree on the parties' rights and obligations after contract termination, either you or the Other Party may lodge a Notice for Adjustment for an Assessor to make a determination* on the adjustment of rights and obligations under the contract

* All Assessors' determinations are binding and not appealable. Parties may seek legal advice if they wish, but legal representation will not be allowed in the course of the determinations



For more information, visit www.go.gov.sg/re-align